



PRESS RELEASE

Westport Launches Ford F-450 and F-550 with Bi-Fuel Westport WiNG™ Power System at NTEA Show

February 27, 2013

VANCOUVER - Westport Innovations Inc. (TSX:WPT / NASDAQ:WPRT), the global leader in natural gas engines, today announced that its proven Westport WiNG™ Power System, a compressed natural gas (CNG) bi-fuel system, will be available for order on the Ford F-450 and F-550 Super Duty Chassis Cab trucks starting April 1, 2013. The trucks will make their debut at next week's National Truck Equipment Association Work Truck Show in Indianapolis, Indiana.

Assembled alongside the popular Westport powered Ford F-250 and F-350 trucks at the Westport Kentucky Integration Center (WKIC), a Ford Qualified Vehicle Modifier (QVM) audited facility, the new F-450 and F-550 trucks have undergone the same rigorous testing for safety and durability used by Ford for all its original equipment manufacturer (OEM) products. With the WKIC located adjacent to Ford's Kentucky Truck Plant, the 2013 F-450 and F-550 trucks will use the same integrated transportation system as other Westport powered Ford products to reduce delivery costs to the customer.

Available exclusively for order at Westport authorized Ford dealerships, the Ford F-450 and F-550 Super Duty Chassis Cab trucks with the Westport WiNG Power System are delivered key-READY™ to customers and come with a warranty that matches the Ford warranty for all similar powertrain and emissions components.

"The expansion of our product line builds upon our proven technology of the Westport WiNG Power System and extends our product availability to a different end user," said John Lapetz, Vice President Westport LD and Managing Director, North American Vehicle Programs. "With a higher degree of application flexibility and increased gross vehicle weight, the Ford F-450 and F-550 Super Duty trucks allow us to grow a solid footprint with customers who were not serviced with the Ford F-250 and F-350 CNG bi-fuel trucks."

The new Ford F-450 and F-550 Super Duty trucks with the Westport WiNG Power System are an ideal application for fleets in natural resource industries, construction, delivery, public utilities as well as government and transit operators. The trucks offer fleets the opportunity to use a cleaner, domestic fuel that offers savings between 30 to 60 percent with payback demonstrated in as little as two years.

For commercial fleet customers that require the Ford F-450 and F-550 Super Duty Chassis Cab trucks to be equipped to handle various jobsite environments, commercial vehicle bodies can be used with the Westport WiNG bi-fuel system.

"In partnership with service body companies based in Louisville, Kentucky, Westport will integrate the Westport WiNG Power System on the Ford F-450 and F-550 trucks with second unit bodies," said John Howell, Senior Director, Marketing, Westport. "Many standard configurations exist for bodies with a minimum of 84CA used in combination with a tank pack and custom bi-fuel configurations can be engineered for virtually any second-unit body with a minimum order of 10 units."

Starting at an industry leading price of \$9,500, the Westport WiNG Power System is integrated on the 6.8-liter V10 engine of the Ford F-450 and F-550 trucks and offers a combined fuel range of approximately 650 miles (at nine MPG) with maximum CNG capacity (42 gasoline gallon equivalent) and a standard 40-gallon gasoline tank capacity. For customers who want to eliminate the anxiety of operating on natural gas only, the Super Duty trucks with the Westport system will run on conventional gasoline once the CNG fuel is depleted.

About Westport Fuel Systems

At Westport Fuel Systems, we are driving innovation to power a cleaner tomorrow. We are a leading supplier of advanced fuel delivery components and systems for clean, low-carbon fuels such as natural gas, renewable natural gas, propane, and hydrogen to the global automotive industry. Our technology delivers the performance and fuel efficiency required by transportation applications and the environmental benefits that address climate change and urban air quality challenges. Headquartered in Vancouver, Canada, with operations in Europe, Asia, North America and South America, we serve our customers in more than 70 countries with leading global transportation brands. At Westport Fuel Systems, we think ahead. For more information, visit www.wfsinc.com.

Cautionary Note Regarding Forward Looking Statements

This document contains forward-looking statements, including statements regarding the demand for our products, the future success of our business and technology strategies, investment, cash and capital requirements, intentions of partners and potential customers, the performance and competitiveness of our products and expansion of product coverage, future market opportunities, speed of adoption of natural gas for transportation, growth in demand as a result of new emission standards and terms of future agreements. These statements are neither promises nor guarantees, but involve known and unknown risks and uncertainties and are based on assumptions that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activities, performance or achievements expressed in or implied by these forward looking statements. These risks and assumptions include risks and assumptions related to our revenue growth, operating results, industry and products, the general economy, conditions of and access to the capital and debt markets, governmental policies and regulation, technology innovations, fluctuations in foreign exchange rates, global government stimulus packages, the acceptance of natural gas vehicles in fleet markets, the relaxation or waiver of fuel emission standards, the inability of fleets to access capital or government funding to purchase natural gas vehicles, the sufficiency of bio methane for use in our vehicles, the development of competing technologies as well as other risk factors and assumptions that may affect our actual results, performance or achievements or financial position discussed in our most recent Annual Information Form and other filings with securities regulators. Readers should not place undue reliance on any such forward-looking statements, which speak only as of the date they were made. We disclaim any obligation to publicly update or revise such statements to reflect any change in our expectations or in events, conditions or circumstances on which any such statements may be based, or that may affect the likelihood that actual results will differ from those set forth in the forward looking statements except as required by National Instrument 51-102.

More Information

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