



PRESS RELEASE

Westport Unifies Brands for Dedicated and Bi-fuel Vehicles under Westport WiNG™ Power System

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Westport WiNG the Leading QVM Brand for Natural Gas Ford Pickups

VANCOUVER, BC – Westport Innovations Inc. (TSX:WPT / NASDAQ:WPRT), engineering the world's most advanced natural gas engines and systems, today announced that it has united its bi-fuel and dedicated natural gas fuel system products and body configurations for Ford vehicles under the Westport WiNG™ Power System product brand.

"This shift offers customers more products to choose from that meet Westport's QVM process, quality and standards," said Mark Aubry, Vice President Sales and Marketing, Americas for Westport. "We listened to our customers, and this offers them a continued OEM integration experience, with an increasingly user-friendly order and delivery process."

The migration of BAF products to the Westport WiNG brand continues to offer customers the advantages of key-READY™ quality OEM integrated solutions that Westport has become known for and the flexibility of customization with Built-To-Spec products. In January 2014 Westport consolidated its North American Ford assembly facilities into one location in Dallas, Texas. The combination of production teams and facilities will streamline Westport's supply chain, and will allow reduced costs and better efficiency for customers.

Westport WiNG™ Power System Features

Launched in 2012, Westport WiNG Power System is available in dedicated compressed natural gas (CNG) or bi-fuel (gasoline/CNG) on a variety of Ford vehicle models. With the largest—and still growing—line of bi-fuel and dedicated Ford products, Westport is the leading partner in Ford's Qualified Vehicle Modifier (QVM) program.

Westport WiNG bi-fuel current model year offerings include:

- Ford F-250/350 Pickup Trucks
- Ford F-250/350 Bed-Delete
- Ford F-350 Chassis Cab

Westport [dedicated CNG fuel current model year offerings](#) include:

- Ford F-150/250/350 Pickup Trucks
- Ford F-350/450/550/650 Chassis Cab
- Ford E-250/350 Van
- Ford E-350HD/E-450 Cutaway
- Ford F-59 Strip Chassis

Westport expects to announce additional CNG products that are currently being evaluated.

Market Opportunity

According to NGV America, in 2013, approximately 19,250 "new" NGVs were sold, comprised of approximately 6,400 retrofits/repowers and about 12,850 OEM vehicles. Of that 2013 total, about 10,425 were light-duty vehicles, 1,450 were medium-duty and 7,375 were heavy duty.

About Westport Fuel Systems

At Westport Fuel Systems, we are driving innovation to power a cleaner tomorrow. We are a leading supplier of advanced fuel delivery components and systems for clean, low-carbon fuels such as natural gas, renewable natural gas, propane, and hydrogen to the global automotive industry. Our technology delivers the performance and fuel efficiency required by transportation applications and the environmental benefits that address climate change and urban air quality challenges. Headquartered in Vancouver, Canada, with operations in Europe, Asia, North America and South America, we serve our customers in more than 70 countries with leading global transportation brands. At Westport Fuel Systems, we think ahead. For more information, visit www.wfsinc.com.

Cautionary Note Regarding Forward Looking Statements

This document contains forward-looking statements about Westport's business, operations, technology development or the environment in which it operates, which are based on Westport's estimates, forecasts and projections. These statements are not guarantees of future performance and involve risks and uncertainties that are difficult to predict, or are beyond Westport's control. Consequently, readers should not place any undue reliance on such forward-looking statements. In addition, these forward-looking statements relate to the date on which they are made. Westport disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

More Information

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