

Driving Cleaner Performance



Westport Fuel Systems

Disclaimer and Forward-Looking Statements

This presentation contains forward-looking statements, including statements regarding, future revenue expectations, future growth in markets, future of our development programs (including those relating to HPDI and Hydrogen), the global demand for our products, the future success of our business and technology strategies, the future role of HPDI in internal combustion engines, intentions of partners and potential customers, the performance and competitiveness of Westport Fuel Systems' products, shareholder approval of the divestiture of the Light-Duty business and our ability to successfully carry out the transaction and realize the benefits therefrom, including, potential earn-out payments; future market opportunities, the ability to carry-out our commitment to maintaining a stronger balance sheet, our ability to align our cost structure with that of a more efficient organization as well as Westport Fuel Systems management's response to any of the aforementioned factors.

These statements are neither promises nor guarantees but involve known and unknown risks and uncertainties and are based on both the views of management and assumptions that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activities, performance or achievements expressed in or implied by these forward-looking statements. These risks, uncertainties and assumptions include those related to our revenue growth, operating results, industry and products, changes in business strategies, shifts in market demand, the general economy including impacts due to inflation, the effects of competition and pricing pressures, conditions of and access to the capital and debt markets, access to required semiconductors, solvency, governmental policies, trade restrictions or other changes to international trade agreements, sanctions and regulation including the imposition of tariffs, technology innovations, fluctuations in foreign exchange rates, operating expenses, continued reduction in expenses, ability to successfully commercialize new products, the performance of our joint ventures, the availability and price of natural gas, government incentive programs and new environmental regulations, the acceptance of and shift to natural gas vehicles, the relaxation or waiver of fuel emission standards, the inability of fleets to access capital or government funding to purchase natural gas vehicles, the development of competing technologies, our ability to adequately develop and deploy our technology, the actions and determinations of our joint venture and development partners, as well as other risk factors and assumptions that may affect our actual results, performance or achievements or financial position discussed in our most recent Annual Information Form and other filings with securities regulators.

For a detailed discussion of these and other risk factors that could affect the Corporation's future performance, please refer to the Corporation's most recent Annual Information Form filed on SEDAR+ at www.sedarplus.ca.

Readers should not place undue reliance on any such forward-looking statements, which speak only as of the date they were made. We disclaim any obligation to publicly update or revise such statements to reflect any change in our expectations or in events, conditions or circumstances on which any such statements may be based, or that may affect the likelihood that actual results will differ from those set forth in these forward-looking statements except as required by National Instrument 51-102. The contents of any website, RSS feed or twitter account referenced in this press release are not incorporated by reference herein.

Speaking Today...



Dan Sceli
Chief Executive Officer



Bill Larkin
Chief Financial Officer

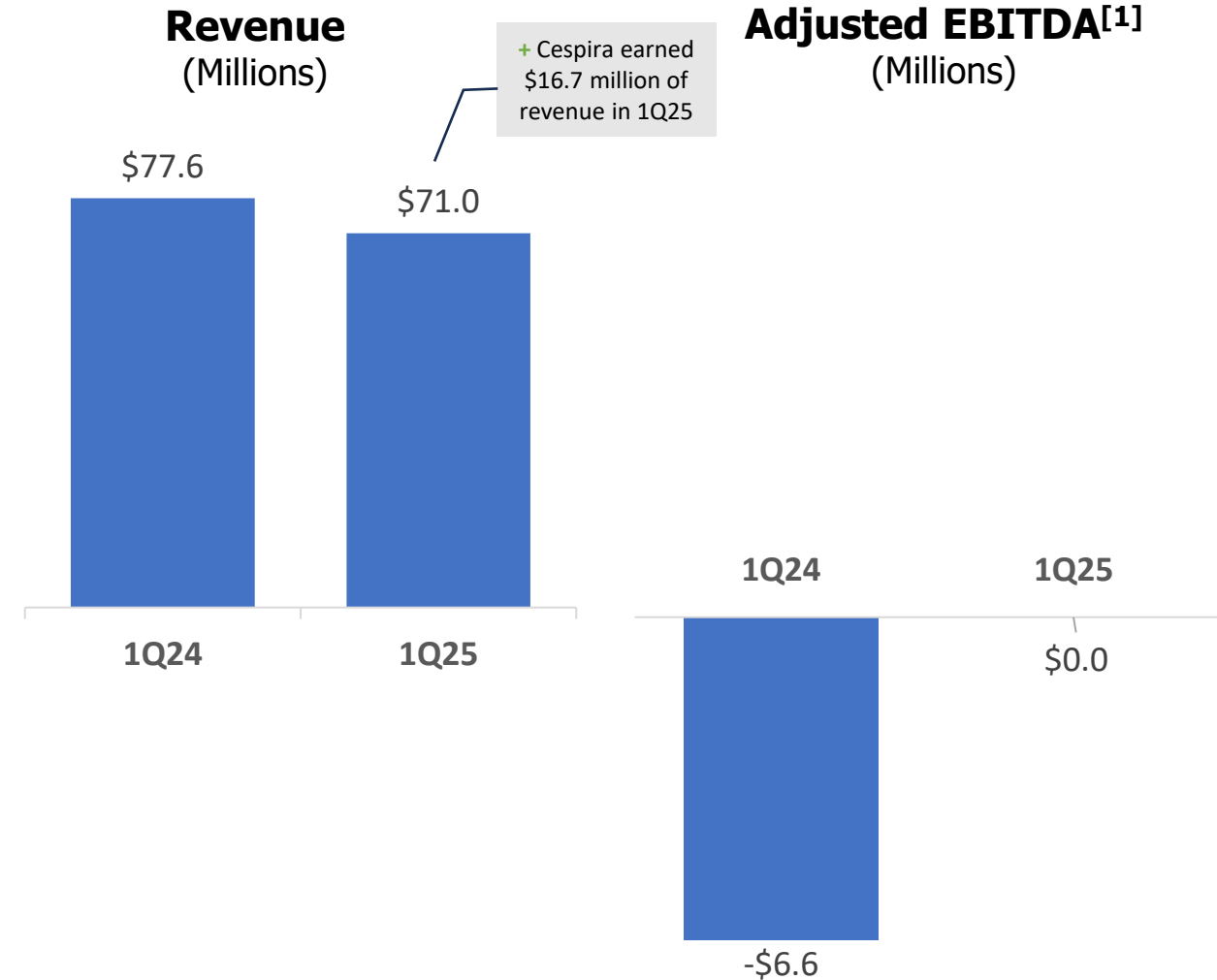
Setting the Stage for a New Beginning

Financial Highlights:

- Revenues for the period ended March 31, 2025 was \$71.0 million. In addition, Cespira generated \$16.7 million in revenue.
- Gross profit of \$15.2 million (21% of revenue) in Q1 2025, compared to \$11.7 million in the prior year (15% of revenue).
- Adjusted EBITDA of \$nil during the period ended March 31, 2025, as compared to negative \$6.6 million in the prior year.
- Net loss of \$2.5 million for the quarter ended March 31, 2025, compared to a net loss of \$13.6 million for the prior year.

Strategic Highlights:

- On March 31, 2025, announced a return to its roots via the proposed divestiture of the Light-Duty segment for \$73.1 million (€67.7 million), subject to certain adjustments and potential earnouts.
- On April 30, 2025, Westport's board, executives, and multiple shareholders signed lock-up agreements to vote in favor of the Company's proposed divestiture transaction.



¹ Adjusted earnings before interest, taxes and depreciation is a non-GAAP measure. Please refer to GAAP and NON-GAAP FINANCIAL MEASURES in Westport's Management Discussion and Analysis for the reconciliation.

Enhancing Value Through Focus

Near-, medium- and long-term priorities:

- 1 Driving Success via our HPDI Joint Venture**
- 2 Improving Operational Excellence and Reducing Costs**
- 3 Shaping a Future Powered by Alternative Fuels**

Now 'til Next – Future Focused

Westport's products are timeline agnostic – meeting the diverse market needs with products and technologies that enable the use of net zero and lower-carbon fuels now while also having an affordable solution when H2 becomes more available

LNG

CNG

RNG

H₂

Now:

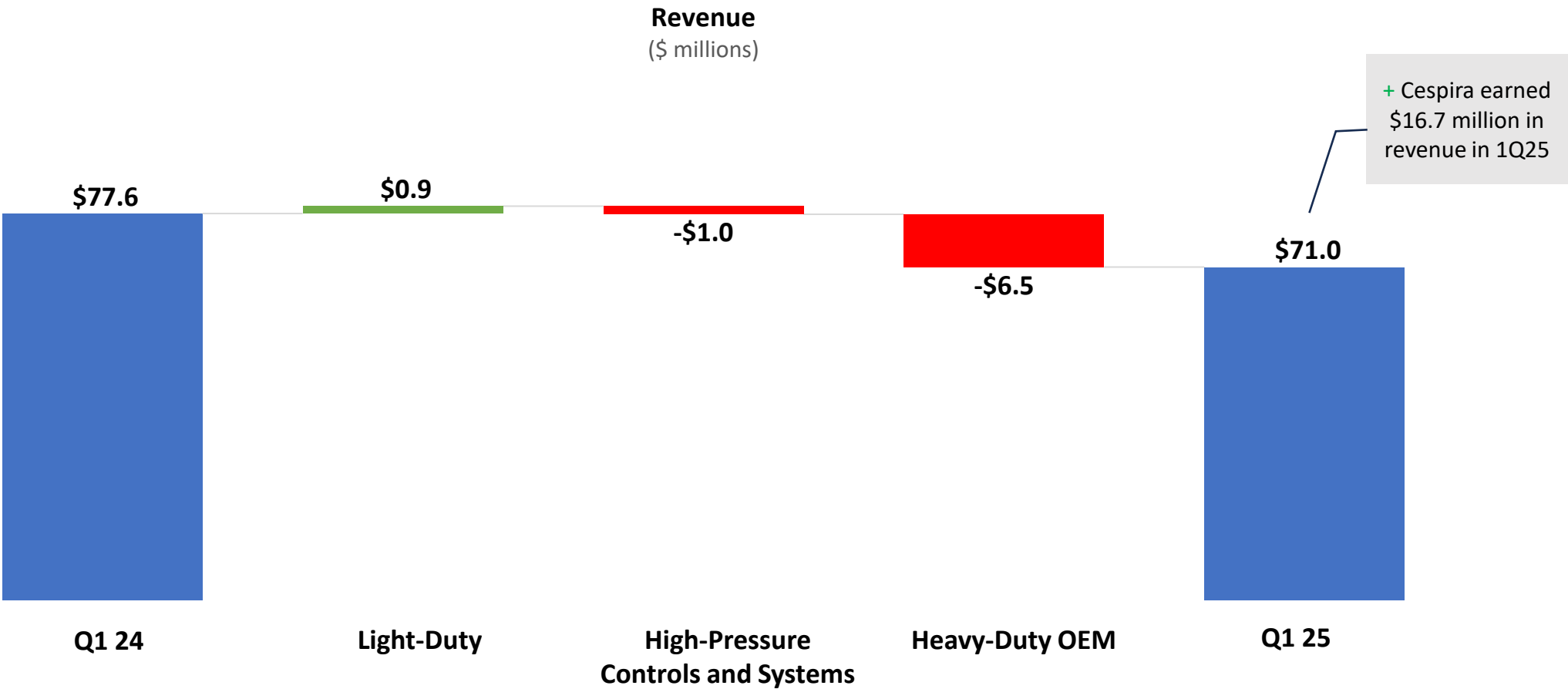
- Natural gas, including RNG provides significant opportunity to decarbonize heavy-duty and offroad applications now
- A variety of growth opportunities with strong economics
- Westport has IP that is expected to provide a competitive advantage

Next:

- Long-term hydrogen will play a role in 'hard to decarbonize' mobility and industrial applications

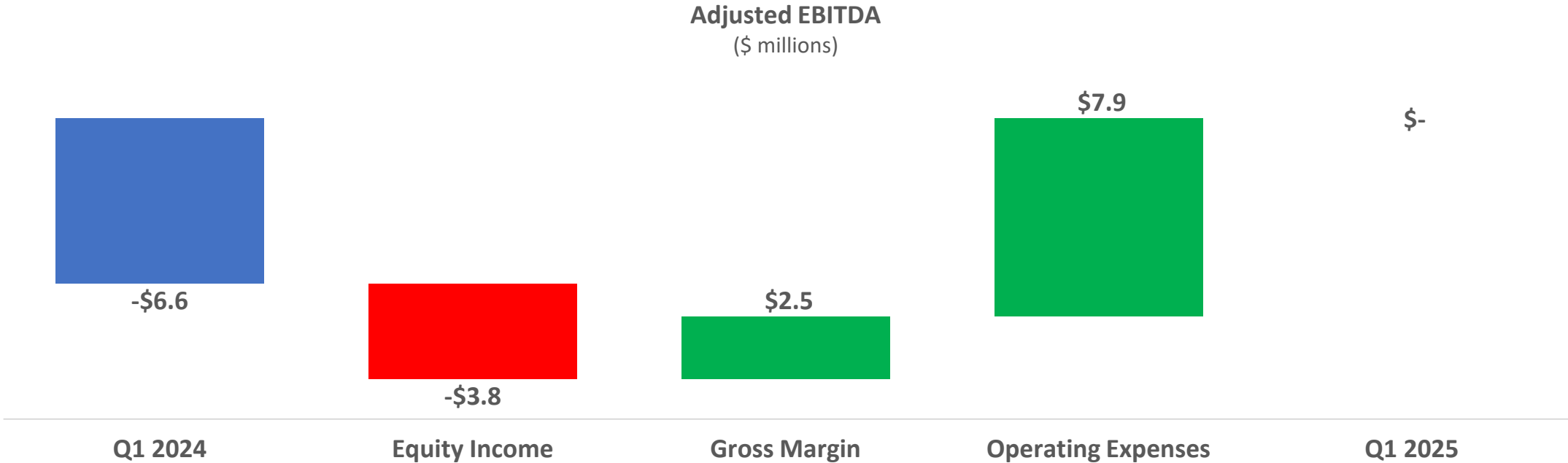
Revenue Story: Stability via Cespira

Cespira earned \$16.7 million in Q1 2025



- + Euro 6 Light-Duty business gains
- + Q1 2024 experienced a temporary decline in DOEM sales due to excess customer inventory
- Decreased sales in Heavy-Duty OEM a result of the continuation of the business in Cespira
- Decreased sales in the High-Pressure Controls & Systems segment due to industry slowdown

Adjusted EBITDA⁽¹⁾ Year Over Year



Pluses:

- + \$9.1 million improvement in EBITDA
- + Gross margin improvement
- + Reduced operating expenses in HD OEM and Corporate

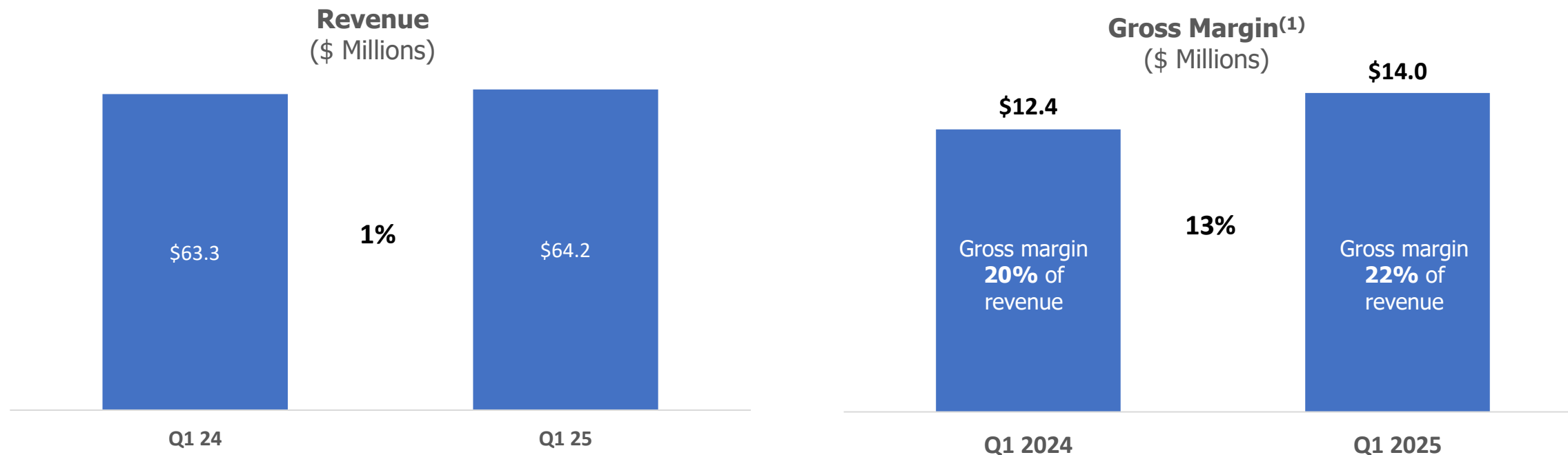
Minuses:

- Cespira loss in Equity Income

¹ Adjusted earnings before interest, taxes and depreciation is a non-GAAP measure. Please refer to GAAP and NON-GAAP FINANCIAL MEASURES in Westport’s Management Discussion and Analysis for the reconciliation.

² Gross margin is a non-GAAP measure. Please refer to GAAP and NON-GAAP FINANCIAL MEASURES in Westport’s Management Discussion and Analysis for the reconciliation

Financial Performance – Light-Duty



Revenue:

- Increase in sales driven by Euro 6 program
- DOEM sales improvement following significant decline in sales in Q1 2024 due to customer inventory build
- Partially offset by lower sales in our IAM, electronics and fuel storage businesses compared to the prior year

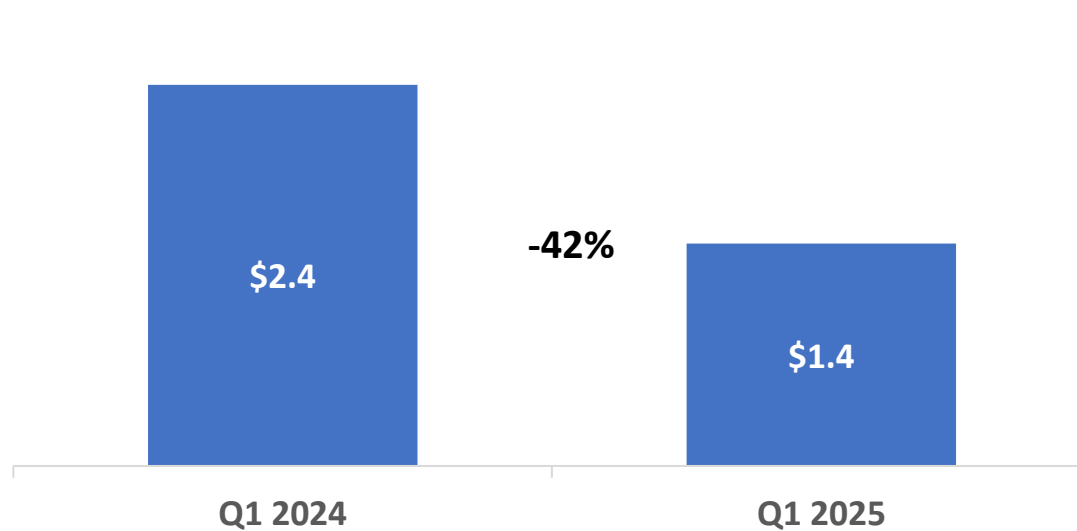
Gross Margin:

- Change in sales mix with an increase in sales to European customers and a reduction in sales to developing regions
- Slight increase in sales volumes

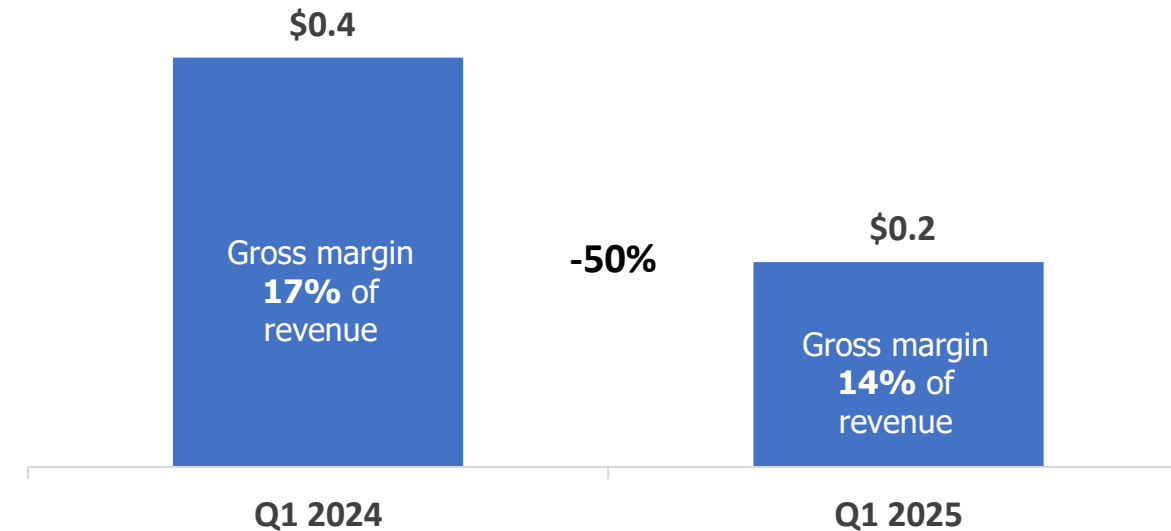
Financial Performance

High-Pressure Controls and Systems

Revenue
(\$ Millions)



Gross Margin⁽¹⁾
(\$ Millions)



Revenue:

- General slowdown in the hydrogen infrastructure development

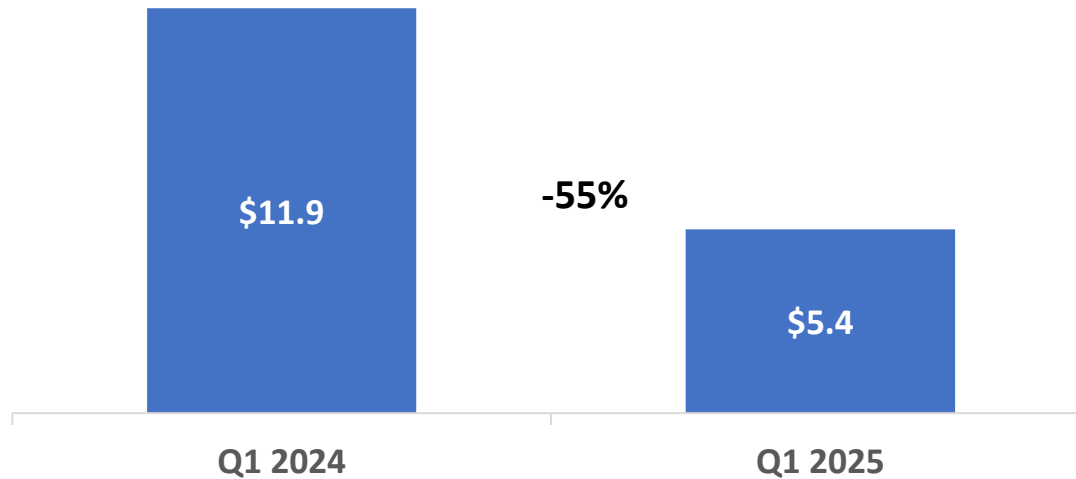
Gross margin:

- Lower sales volumes, increasing the per unit manufacturing costs in the quarter

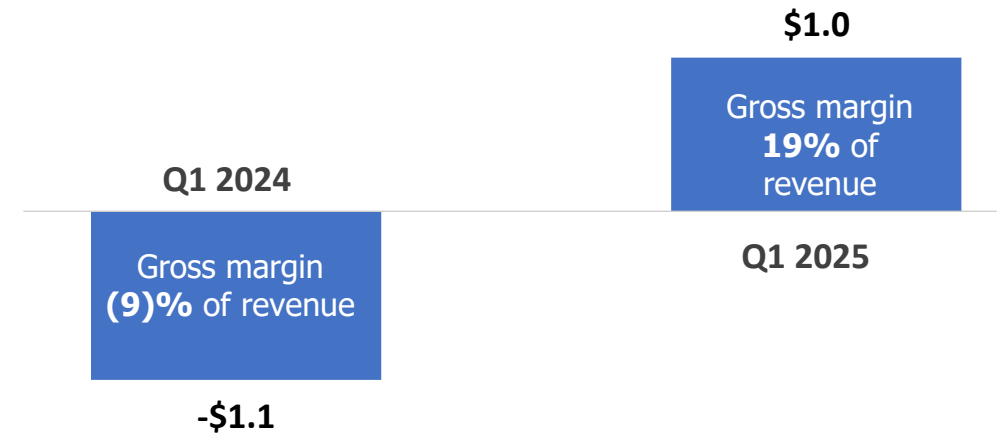
^[1]Gross margin is a non-GAAP measure. Please refer to GAAP and NON-GAAP FINANCIAL MEASURES in Westport's Management Discussion and Analysis for the reconciliation.

Financial Performance – Heavy-Duty OEM

Revenue
(\$ Millions)



Gross Margin⁽¹⁾
(\$ Millions)



Revenue:

- Continuation of the business transitioned to Cespira (which earned revenue of \$16.7 million in Q1 2025)
- Ongoing revenue related to amounts earned under a Transitional Services Agreement with Cespira

Gross Margin:

- Received \$0.9 million in credits from component suppliers for inventory sold in the quarter

⁽¹⁾Gross margin is a non-GAAP measure. Please refer to GAAP and NON-GAAP FINANCIAL MEASURES in Westport's Management Discussion and Analysis for the reconciliation.

Financial Performance – Cespira



Revenue:

- Revenue increased by \$4.8 million compared to the Heavy-Duty OEM segment revenue from Q1 2024 driven by increased HPDI fuel systems sold

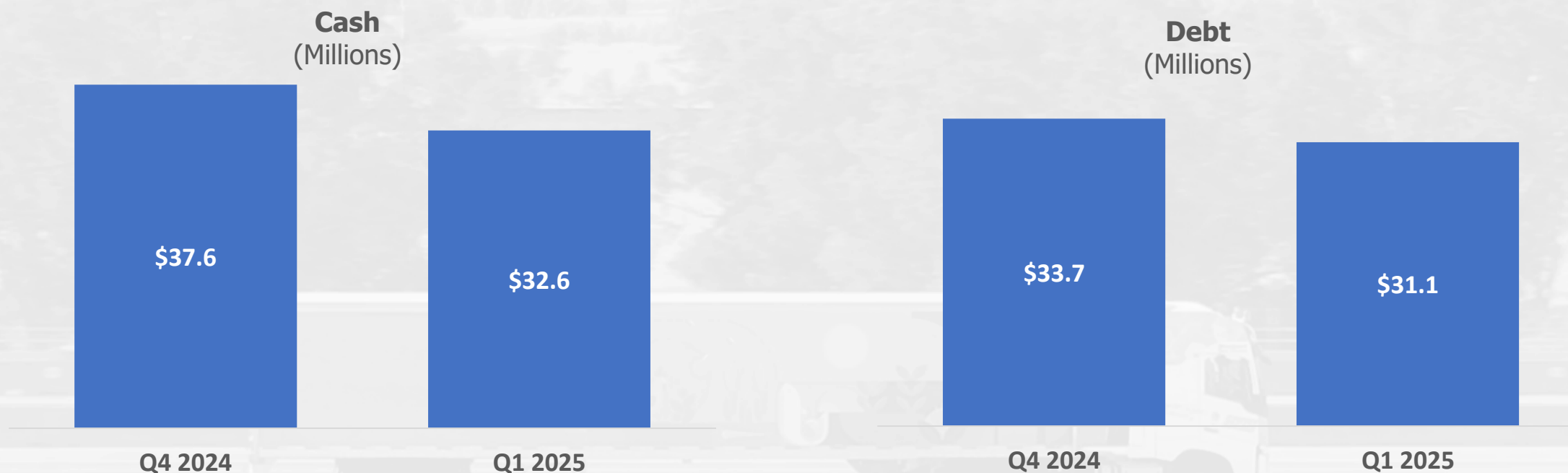
Gross Margin:

- Gross Margin increased compared to the previous year due to the increase in sales volumes and reduction in manufacturing costs.

^[1]Gross margin is a non-GAAP measure. Please refer to GAAP and NON-GAAP FINANCIAL MEASURES in Westport's Management Discussion and Analysis for the reconciliation.

Liquidity

Debt Repayments & Inventory Optimization



- Cash used in operating activities of \$4.9 million
- Net cash used in working capital of \$8.1 million
- Operating income of \$1.7 million
- Collected \$10.5 million in a holdback receivable
- Capital contribution into Cespira of \$4.7 million
- Purchase of capital assets of \$3.1 million

- Debt repayments of \$3.9 million

In Closing...

Westport is delivering practical applications today; helping to lead the energy transition in transport that is currently underway

Q1 2025 Highlights:

- Demonstrating continued improvement in key financial metrics.
- Cespira joint ventures generates increased revenue and improving gross profits.

Proposed Light-Duty Segment Sale Recap:

- A strategic return to the Company's roots, with a focus on providing solutions for hard-to-decarbonize mobility and industrial applications.
- Significantly strengthens balance sheet.
- Provides essential proceeds to focus on strategic growth opportunities.
- Continued leadership in fuel system solutions for clean, low carbon fuels.
- Subject to shareholder approval and other customary closing conditions, the target closing date is expected to be in late Q2 2025.

Thank you