

Driving Cleaner Performance



Westport Fuel Systems

Disclaimer and Forward-Looking Statements

This presentation contains forward-looking statements, including statements regarding, future revenue expectations, future growth in markets, future of our development programs (including those relating to HPDI and Hydrogen), the global demand for our products, the future success of our business and technology strategies, the future role of HPDI in internal combustion engines, intentions of partners and potential customers, the performance and competitiveness of Westport Fuel Systems' products, shareholder approval of the divestiture of the Light-Duty business and our ability to successfully carry out the transaction and realize the benefits therefrom, including, potential earn-out payments; future market opportunities, the ability to carry-out our commitment to maintaining a stronger balance sheet, our ability to align our cost structure with that of a more efficient organization as well as Westport Fuel Systems management's response to any of the aforementioned factors.

These statements are neither promises nor guarantees but involve known and unknown risks and uncertainties and are based on both the views of management and assumptions that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activities, performance or achievements expressed in or implied by these forward-looking statements. These risks, uncertainties and assumptions include those related to our revenue growth, operating results, industry and products, changes in business strategies, shifts in market demand, the general economy including impacts due to inflation, the effects of competition and pricing pressures, conditions of and access to the capital and debt markets, access to required semiconductors, solvency, governmental policies, trade restrictions or other changes to international trade agreements, sanctions and regulation including the imposition of tariffs, technology innovations, fluctuations in foreign exchange rates, operating expenses, continued reduction in expenses, ability to successfully commercialize new products, the performance of our joint ventures, the availability and price of natural gas, government incentive programs and new environmental regulations, the acceptance of and shift to natural gas vehicles, the relaxation or waiver of fuel emission standards, the inability of fleets to access capital or government funding to purchase natural gas vehicles, the development of competing technologies, our ability to adequately develop and deploy our technology, the actions and determinations of our joint venture and development partners, as well as other risk factors and assumptions that may affect our actual results, performance or achievements or financial position discussed in our most recent Annual Information Form and other filings with securities regulators.

For a detailed discussion of these and other risk factors that could affect the Corporation's future performance, please refer to the Corporation's most recent Annual Information Form filed on SEDAR+ at www.sedarplus.ca.

Readers should not place undue reliance on any such forward-looking statements, which speak only as of the date they were made. We disclaim any obligation to publicly update or revise such statements to reflect any change in our expectations or in events, conditions or circumstances on which any such statements may be based, or that may affect the likelihood that actual results will differ from those set forth in these forward-looking statements except as required by National Instrument 51-102. The contents of any website, RSS feed or twitter account referenced in this press release are not incorporated by reference herein.

Speaking Today...



Dan Sceli
Chief Executive Officer



Bill Larkin
Chief Financial Officer

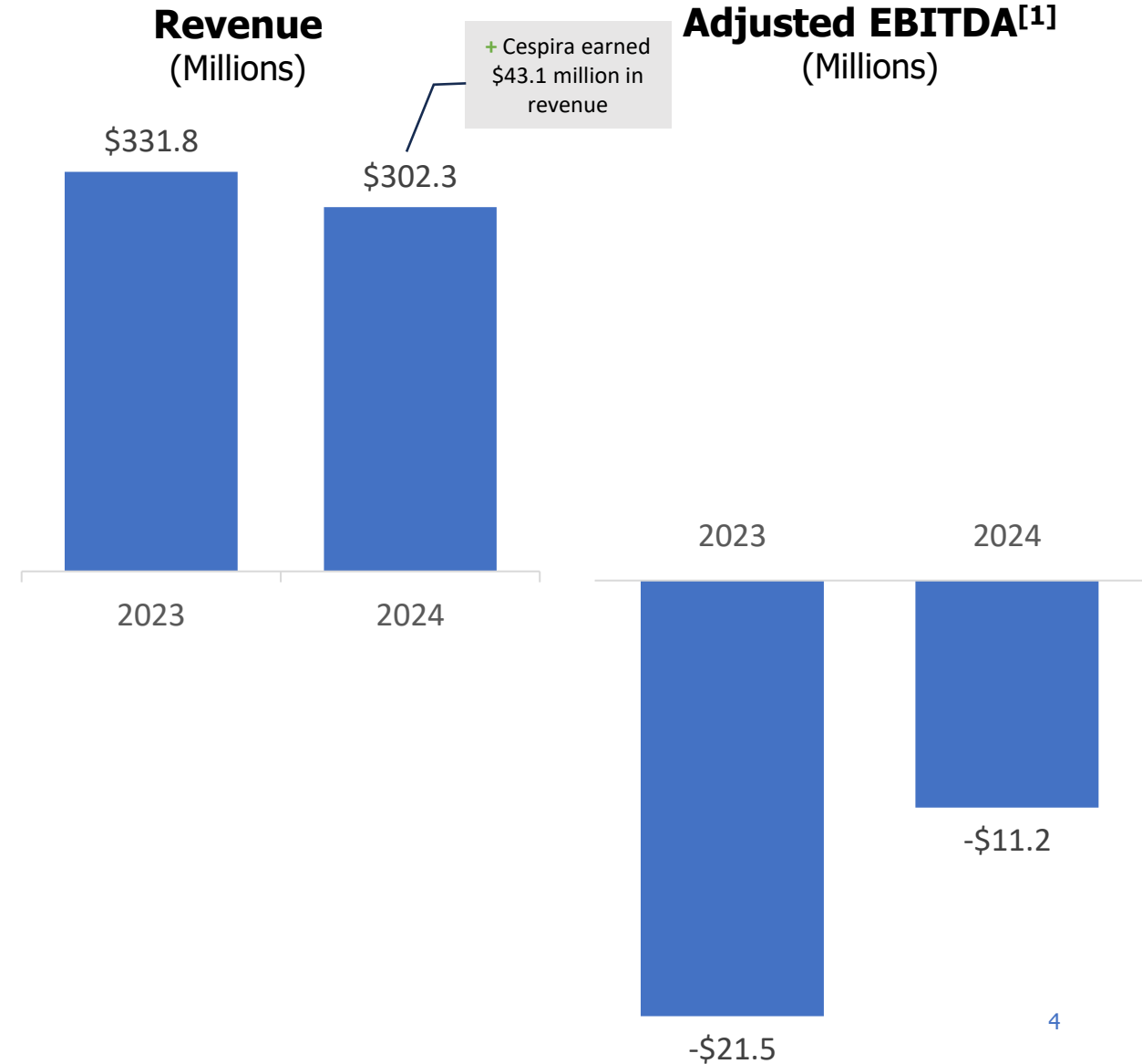
Setting the Stage for a New Beginning

Financial Highlights:

- Revenues for the year ended December 31, 2024 decreased by 9% to \$302.3 million compared to \$331.8 million in the prior year.
- Gross profit of \$57.6 million (19% of revenue) in 2024, compared to \$48.9 million in the prior year (15% of revenue).
- Adjusted EBITDA of negative \$11.2 million during the year ended December 31, 2024, as compared to negative \$21.5 million in the prior year.
- Net loss of \$21.8 million for the year ended December 31, 2024, compared to a net loss of \$49.7 million for the prior year.
- Achieved positive cash flow from operating activities for the first time in over 25 years, enabling net debt repayments of \$25.2 million in the year.

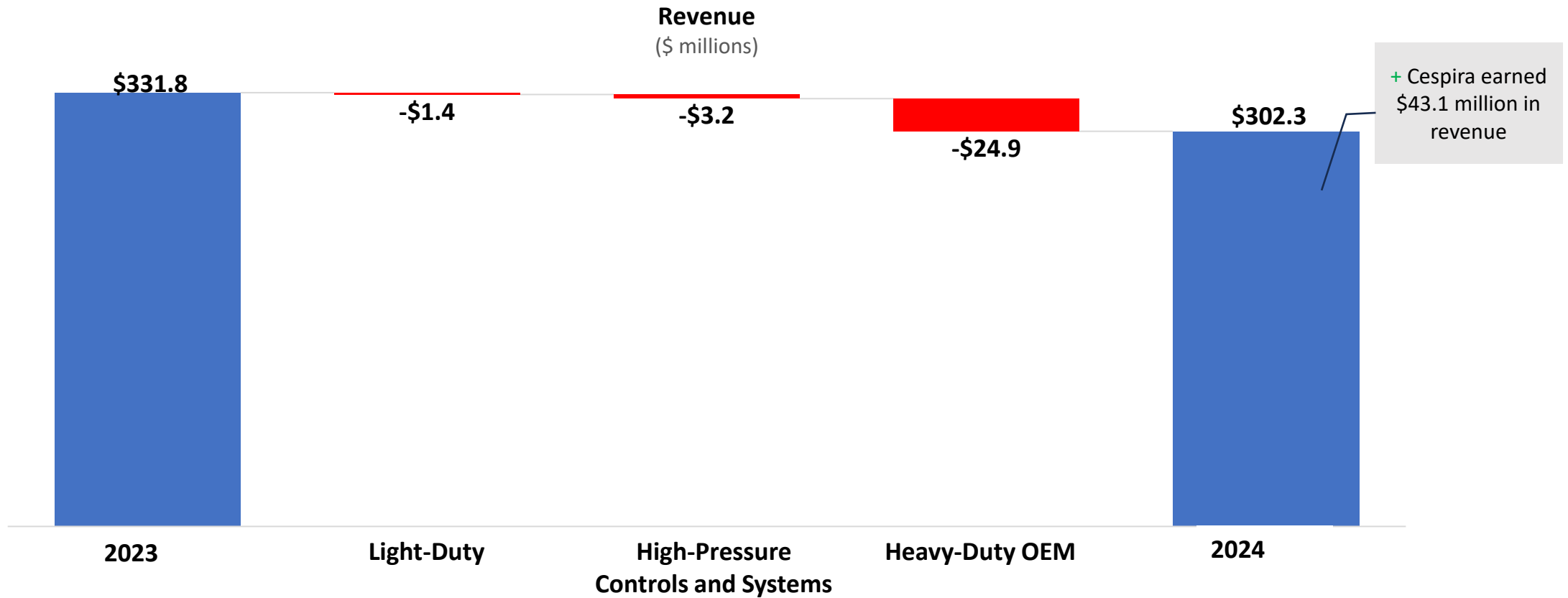
Strategic Highlights:

- Closed the HPDI JV transaction with Volvo Group in June of 2024; introduced it to the market as “Cespira”.
- On March 31, 2025, announced a return to its roots via the proposed divestiture of the Light-Duty segment for \$73.1 million (€67.7 million), subject to certain adjustments and potential earnouts.



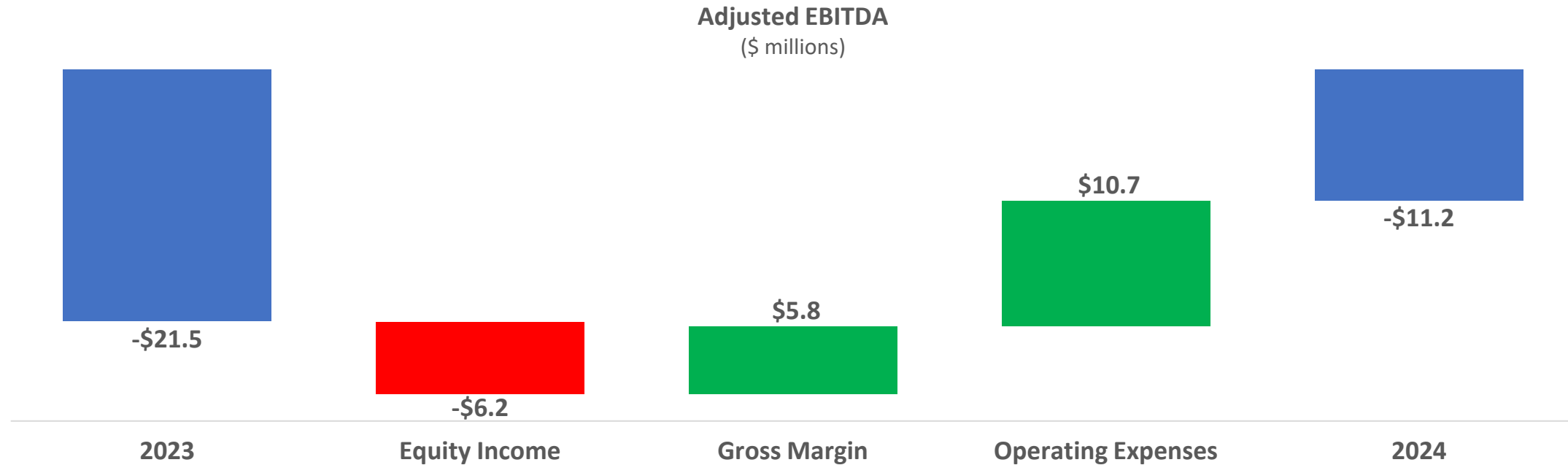
¹ Adjusted earnings before interest, taxes and depreciation is a non-GAAP measure. Please refer to GAAP and NON-GAAP FINANCIAL MEASURES in Westport's Management Discussion and Analysis for the reconciliation.

Revenue Year Over Year



- + Significant increase in sales of LPG fuel system solutions to a global OEM's Euro 6 vehicle applications
- Lower revenues in other Light-Duty segment business lines
- General slowdown in the hydrogen infrastructure development
- Continuation of the Heavy-Duty OEM business in Cespira

Adjusted EBITDA⁽¹⁾ Year Over Year



Pluses:

- + \$5.2 million improvement in EBITDA
- + \$15.2 million gain on deconsolidation

Minuses:

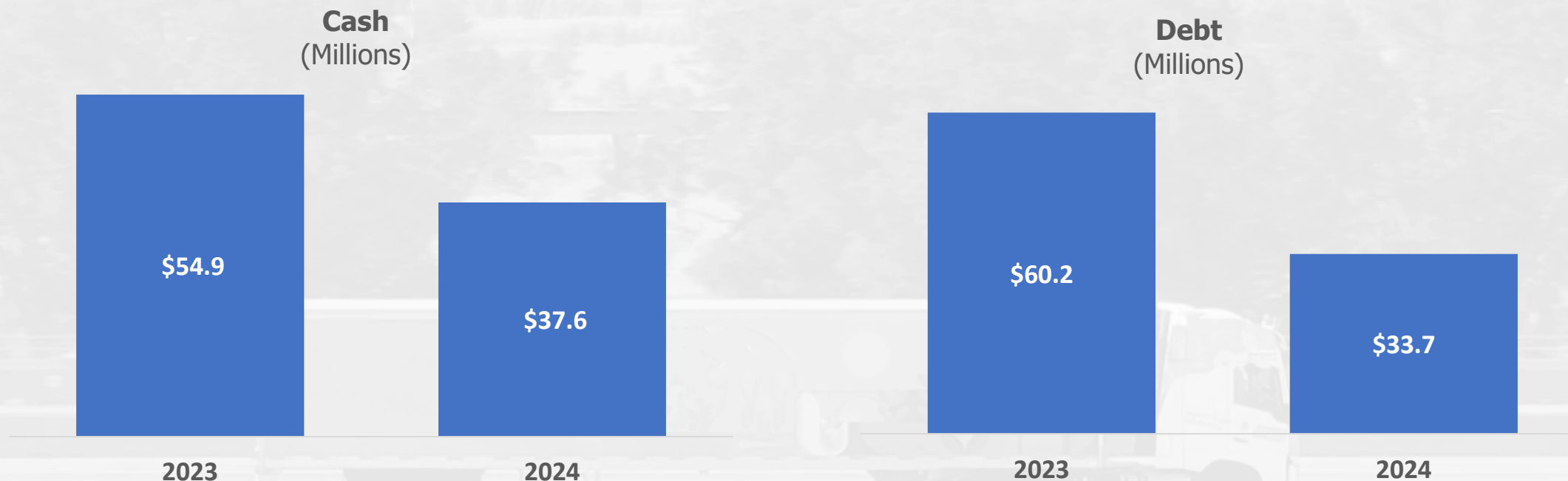
- \$0.9 million severance costs in 2024

¹ Adjusted earnings before interest, taxes and depreciation is a non-GAAP measure. Please refer to GAAP and NON-GAAP FINANCIAL MEASURES in Westport's Management Discussion and Analysis for the reconciliation.

² Gross margin is a non-GAAP measure. Please refer to GAAP and NON-GAAP FINANCIAL MEASURES in Westport's Management Discussion and Analysis for the reconciliation

Liquidity

Debt Repayments & Inventory Optimization



- Cash provided by operating activities was \$7.2 million in 2024
- Cash provided by investing activities included the sale of investments for \$30.0 million, partially offset by the purchase of capital assets of \$16.9 million, and \$9.9 million in capital contributions to Cespira

- Cash used in financing activities were net debt repayments of \$25.2 million in the year, which included borrowings of long-term debt of \$3.8 million in the beginning of the year

Light-Duty Divestiture – Reshaping Westport

Creating solutions for hard-to-decarbonize mobility and industrial applications

Westport has entered into an agreement to divest of its Light-Duty business, which includes the light-duty OEM, delayed OEM, independent aftermarket businesses.

Transaction Summary:

- Cash consideration of \$73.1 million (€67.7 million), subject to certain adjustments and potential earnouts
- The buyer is a wholly-owned investment vehicle of Heliaca Investments Coöperatief U.A., a Netherlands based investment firm supported by Ramphastos Investment Management B.V. a prominent Dutch venture capital and private equity firm
- Subject to shareholder approval and other customary closing conditions, the target closing date is expected to be in late Q2 2025

Improving Our Financial Position

Highly committed to maintaining a stronger balance sheet

1

Strengthen the
balance sheet

2

Fund near-term organic
growth initiatives and
opportunistic, bolt on
acquisitions

3

Align cost structure with
that of a smaller, more
efficient organization

Now 'til Next

Westport's products are timeline agnostic – meeting the diverse market needs with products and technologies that enable the use of net zero and lower-carbon fuels now while also having an affordable solution when H2 becomes more available

LNG

CNG

RNG

H₂

Now:

- Natural gas, including RNG provides significant opportunity to decarbonize heavy-duty and offroad applications now
- A variety of growth opportunities with strong economics
- Westport has IP that is expected to provide a competitive advantage

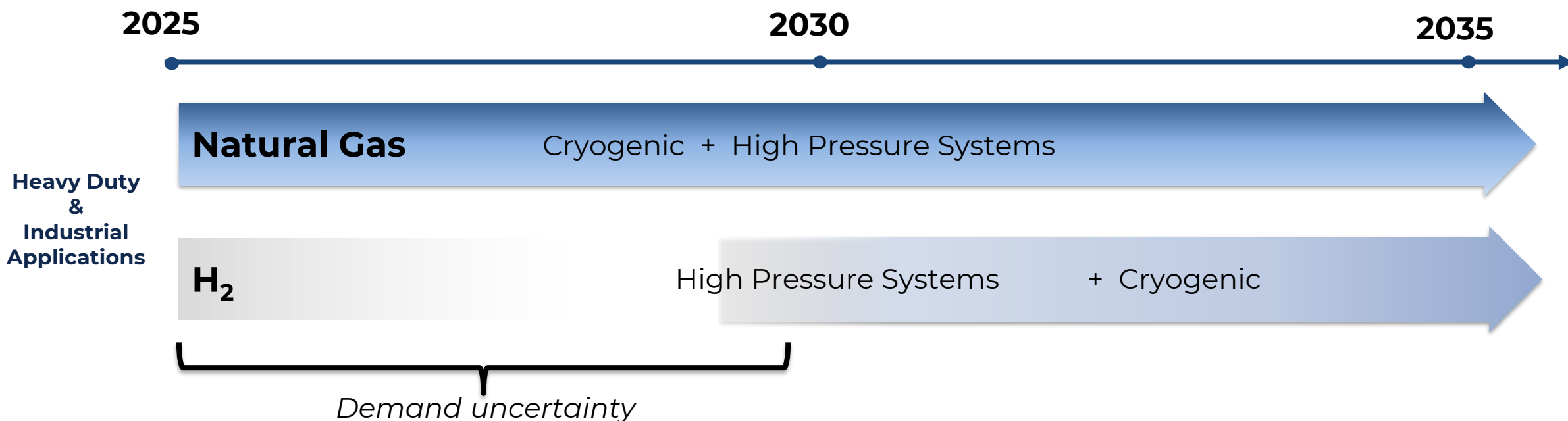
Next:

- Long-term hydrogen will play a role in 'hard to decarbonize' mobility and industrial applications

Our 10-Year View

Positioned to Capture the Transition

1. Global **Heavy-Duty truck market is growing** and expected to reach **1.95 million units in 2025**.
2. The sector has been **unsuccessful to date in decarbonizing**.
3. Customers are **prioritizing total cost of ownership** over emissions reductions.
4. **Natural gas is affordable**, infrastructure is abundant and RNG production is growing.



Utilizing Westport's alternative fuels solutions today while advancing zero-emissions hydrogen solutions for the future.

In Closing...

Westport is delivering practical applications today; helping to lead the energy transition in transport that is currently underway

2024 Highlights:

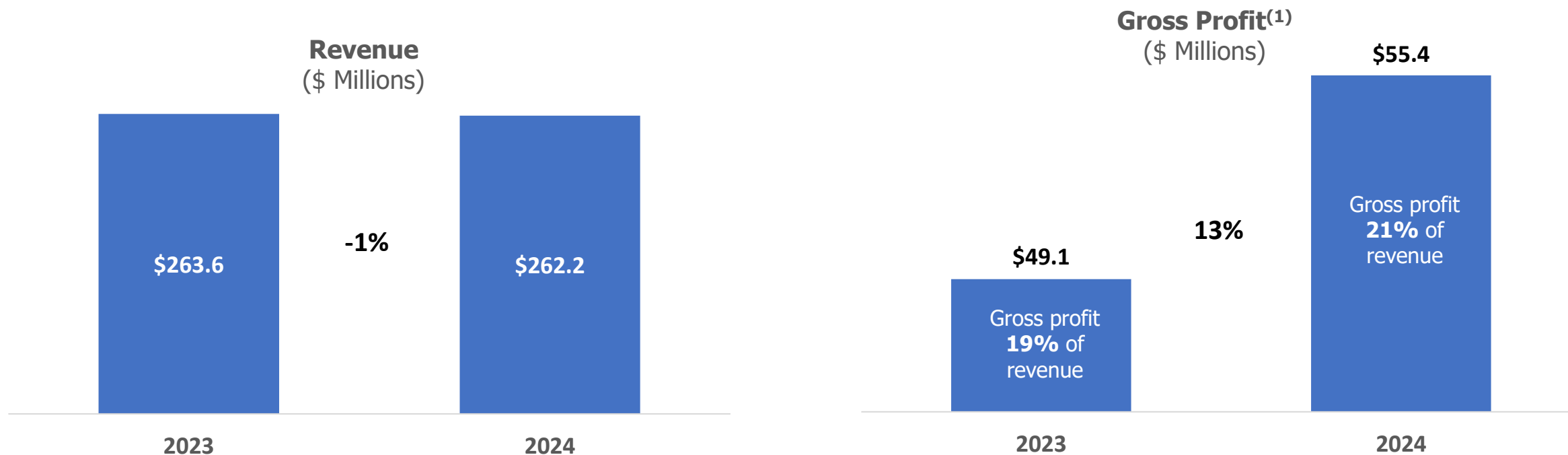
- Aligned operations with competitive strengths, improved margins, and reinforced commitment to delivering cost-effective solutions that drive decarbonization in the transportation sector.
- Transformed culture to be one built on discipline and excellence, driving a high-performance mindset.
- Significantly improved key financial metrics and delivered positive cash flow from operations for the first time in over 25 years.

Proposed Light-Duty Segment Sale:

- A strategic return to the Company's roots, with a focus on providing solutions for hard-to-decarbonize mobility and industrial applications.
- Significantly strengthens balance sheet.
- Provides essential proceeds to focus on strategic growth opportunities.
- Continued leadership in fuel system solutions for clean, low carbon fuels

Appendix

Financial Performance – Light-Duty



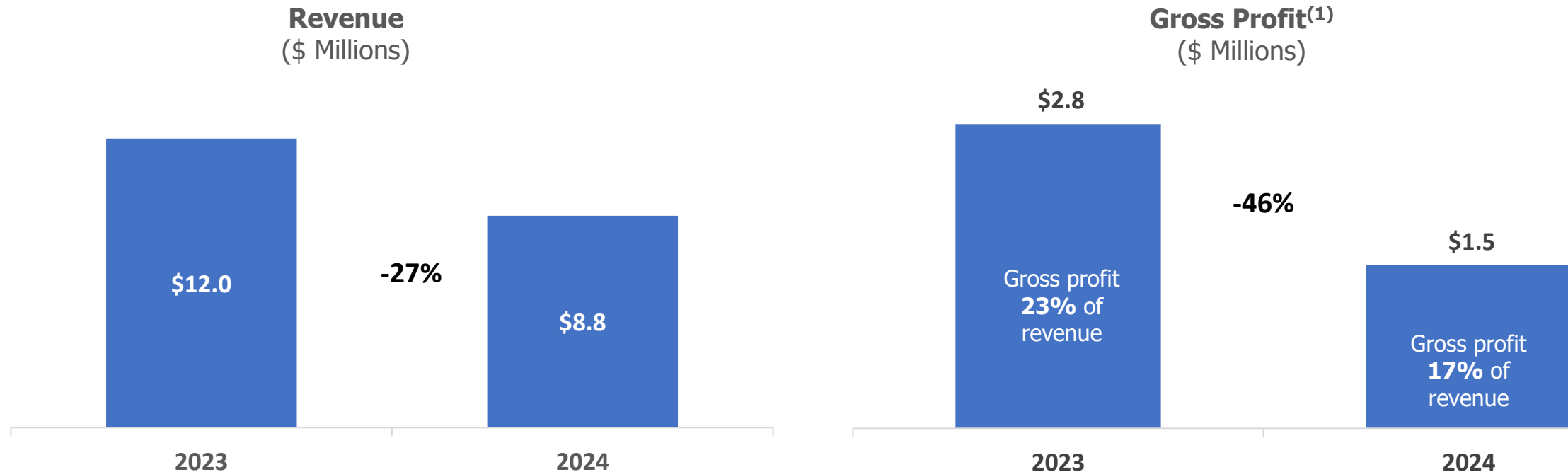
Revenue:

- Significant increase in sales of LPG fuel system solutions to a global OEM's Euro 6 vehicle applications in our light-duty OEM business
- Partially offset by lower revenues in other business lines

Gross Profit:

- Change in sales mix with an increase in sales to European customers
- Reduction in sales to developing regions
- Increase in sales volumes

Financial Performance – High-Pressure Controls and Systems



Revenue:

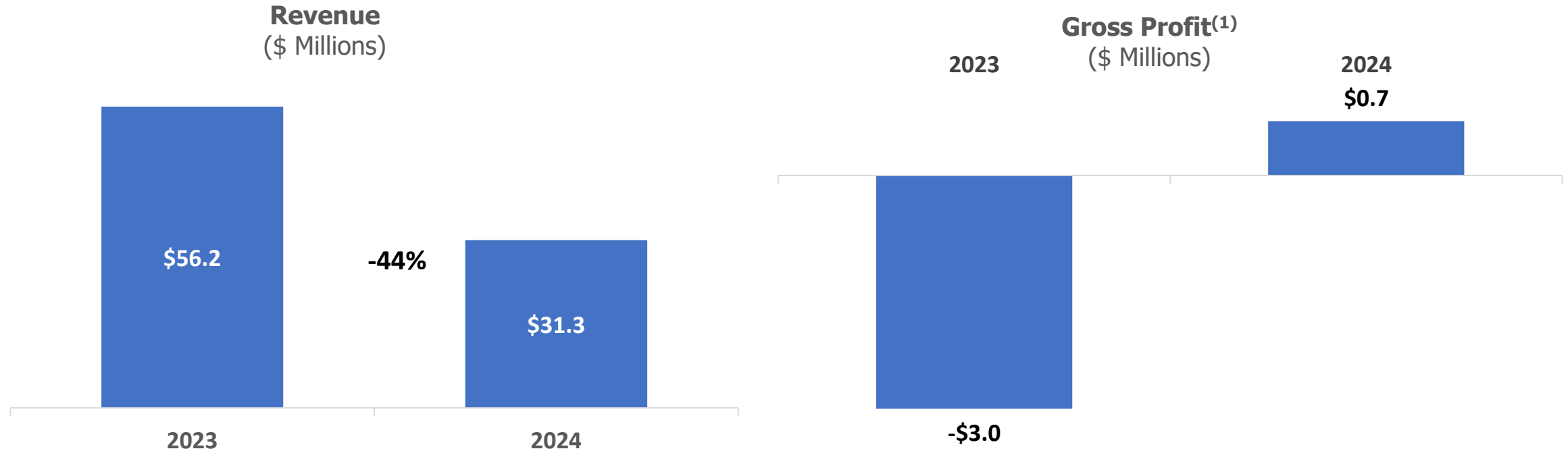
- General slowdown in the hydrogen infrastructure development, leading to a slower adoption of automotive and industrial applications powered by hydrogen

Gross profit:

- Lower sales volume, increasing the per unit manufacturing costs in the quarter
- \$0.8 million inventory write down due to a slow moving inventory

^[1]Gross margin is a non-GAAP measure. Please refer to GAAP and NON-GAAP FINANCIAL MEASURES in Westport's Management Discussion and Analysis for the reconciliation.

Financial Performance – Heavy-Duty OEM



Revenue:

- Continuation of the business transitioned to Cespira (which earned revenue of \$43 million in 2024)
- Ongoing revenue related to amounts earned under a Transitional Services Agreement with Cespira, which is expected to expire by the end of Q2 of 2026

^[1]Gross margin is a non-GAAP measure. Please refer to GAAP and NON-GAAP FINANCIAL MEASURES in Westport's Management Discussion and Analysis for the reconciliation.

Recast Historical Segment Results

Historical Segment Results

(expressed in millions of U.S. dollars)

Three months ended

	1Q22	2Q22	3Q22	4Q22	1Q23	2Q23	3Q23	4Q23	1Q24	2Q24	3Q24	4Q24
Light-Duty												
Revenue	\$ 62.0	\$ 63.8	\$ 57.5	\$ 64.0	\$ 66.4	\$ 73.7	\$ 60.2	\$ 63.4	\$ 63.2	\$ 69.5	\$ 61.5	\$ 68.0
Gross margin	\$ 10.5	\$ 11.6	\$ 11.4	\$ 9.0	\$ 12.3	\$ 12.7	\$ 12.0	\$ 12.1	\$ 12.4	\$ 15.1	\$ 13.9	\$ 14.0
Gross margin %	16.9%	18.2%	19.8%	14.1%	18.5%	17.2%	19.9%	19.1%	19.6%	21.7%	22.6%	21%
High-Pressure Controls & Systems												
Revenue	\$ 2.0	\$ 4.4	\$ 3.5	\$ 4.7	\$ 2.9	\$ 2.8	\$ 3.7	\$ 2.5	\$ 2.4	\$ 3.4	\$ 1.6	\$ 1.4
Gross margin	\$ 0.2	\$ 1.2	\$ 1.0	\$ 1.3	\$ 0.8	\$ 0.6	\$ 1.0	\$ 0.4	\$ 0.4	\$ 0.7	\$ 0.4	\$ 0.4
Gross margin %	10.0%	27.3%	28.6%	27.7%	27.6%	21.4%	27.0%	16.0%	16.7%	20.6%	25.0%	0%
Heavy-Duty OEM												
Revenue	\$ 12.5	\$ 11.8	\$ 10.2	\$ 9.3	\$ 12.9	\$ 8.5	\$ 13.5	\$ 21.3	\$ 12.0	\$ 10.5	\$ 3.1	\$ 5.7
Gross margin	\$ (0.8)	\$ (2.3)	\$ (1.1)	\$ (5.8)	\$ 0.2	\$ 1.1	\$ 0.2	\$ (4.5)	\$ (1.1)	\$ 1.3	\$ 0.2	\$ 0.3
Gross margin %	-6.4%	-19.5%	-10.8%	-62.4%	1.6%	12.9%	1.5%	-21.1%	-9.2%	12.4%	6.5%	5%